## **MOGS EVENT IN KUALA LUMPUR**

On Thursday, August 17<sup>th</sup>, 2017



On the 17<sup>th</sup> August 2017 during the National Day holidays, PTG was invited to be the main speaker and panelist for the International Fabricators Forum organized by the Malaysian Oil & Gas Services Council (MOGSC) in Kuala Lumpur.

The objective of this event is to build a platform to bring together and encourage dialogue between industry players to discuss key concerns and future trends of the offshore fabrication industry in light of the current oil & gas industry landscape.

PTG Deputy President Director Pak William Wong is the Guest Speaker for the event, assisted by Vp Legal Ibu Wan Hilwanie, VP Corporate Planning & Risk Management Pak Ahmad Hazriq and Marketing Manager Pak Dimas Ajib Sulaeman.

About 100+ representatives from the Oil & Gas services sector attended the event including PETRONAS, Malaysia Marine & Heavy Engineering (MMHE), Sapura Energy, Aveva, CIMC Raffles and many other companies attended the event. The event started at 9 a.m. with the thank you note from the organizer to PTG and other international fabricators for making time to come over to Malaysia for this sharing forum.

Then PETRONAS representative Puan Norliza Nawi, Head of Corporate Projects, Group Procurement, Project Delivery & Technology gave the keynote speech informing the market outlook and also the importance for the fabricators to be resilient and collaborate and work together during this difficult times.

Subsequently Pak William Wong gave a 30 minutes presentation on PTG's business and also explained PTG's ways of managing through the current business climate. Pak William explained the importance for the contractors to rejuvenate and embrace change, flexible, swift, lean and fit. Pak William had also explained the importance of managing the cost carefully and for the contractors to "think outside the box" during this current difficult period. PTG although being a moderate company, had successfully compete against the other bigger contractors by applying the new lean, swift and thinking outside the box principle. There were also presentations from Aveva, CIMC Raffles Offshore Ltd (China-Singapore) and Khan Offshore (Korea) sharing their company profile and also their strategy to survive the current business climate.



After that Pak William Wong in invited in a panel discussion together with Pak Emha Antariksa (Head of Fabrication Operation - Sapura Energy), Mr. Vincent Qury (Global Technical Sales Manager, Fabrication Division - AVEVA), and Mr. Hisham Hanafi (General Manager, Engineering - Malaysia Marine & Heavy Engineering). This session was moderated by Mr. Manoel Gomes, MOGSC Excomember. This info sharing session followed by Q&A provides more insights into how each fabricators strategy to survive the current business climate.









The event finally ended at 1 p.m. with networking session amongst the other business players in the industry. The audiences are satisfied with PTG's presentation and now PTG's name is well known amongst the Malaysian and international industry players. PTG's company brochures were all distributed to the audience and hopefully this will create more synergy and collaborative works between PTG and other major industry players.

A big thank you to the Organizer Malaysian Oil & Gas Services Council (MOGSC) and also UK Energy Industries Council President for Asia Pacific (Mr. Azman Nasir) for inviting PTG to participate in this prestigious event.

[Ahmad Hazriq]